



in cooperation with



## **Adjunct faculty in the Business Division Hellenic American College - Greece**

### **Job Description**

Adjunct faculty in the Business Division teach undergraduate courses in the Bachelor of Science in Business Administration program and graduate courses in the MBA and Master of Science in Sales Management (MSSM) programs of the institution. The position reports to the Director of the Business Division.

The adjunct faculty member is responsible for teaching as well as for the correct and consistent implementation of college policies.

We are looking to fill several adjunct professor positions for the academic year 2023-2024 in the fields of sales and marketing and management.

More explicitly we are looking for:

1. An adjunct position in Sales Analytics
2. An adjunct position in B2B and B2C marketing
3. An adjunct position in B2B and B2C sales

The positions are in Athens, Greece. The successful candidates must be eligible to work in the European Union.

### **Desired Skills and Expertise**

- Earned DBA or PhD in business related areas from an accredited university
- Corporate business experience is a strong business asset
- University-level teaching and research experience
- Fluency in English
- Strong organizational, interpersonal, communication, negotiation and presentation skills, and modern ICT skills

### **The application process**

Applicants should send an updated CV in English, and a cover letter discussing their professional and academic background and their vision for the future of management education and listing the name, title and contact information for two referees. Applications should be sent to the Office of Academic Affairs at [academicaffairs@hauniv.edu](mailto:academicaffairs@hauniv.edu). Only complete applications will be considered.

Hellenic American College is licensed by the Hellenic Ministry of Education to offer the undergraduate and graduate degree programs of Hellenic American University, an American university founded in 2004 in the State of New Hampshire and accredited by the New England Higher Education Commission. Students from over 20 different countries study at the College's downtown Athens campus, pursuing degree studies in fields such as English Language and Literature, Translation, Conference Interpretation, Business Administration, Information Technology, Engineering, Psychology, and Music.